

# Quarterly Star Consultant Success Sheet

quarter  
**two**  
Sept. 16 - Dec. 15,  
2004

Enter your goals to the right. Then you can track your achievements each week and each quarter below.

**My goals this Quarter:** Wholesale Section 1 Orders \_\_\_\_\_ + Contest-Qualified New Team Members\* \_\_\_\_\_ = Total Quarterly Contest Credit \_\_\_\_\_

\_\_\_\_\_ x 600 = \_\_\_\_\_

The prize I want to earn this quarter: \_\_\_\_\_

Week	Retail Sales	Wholesale Orders†	Qualified Team Members*	Contest Credits†
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				
11				
12				
13				
<b>TOTALS:</b>	\$	+	=	

**PLAN OF ACTION** Number of NEW customers/wk. \_\_\_\_\_ **RETAIL** sales/wk. \_\_\_\_\_ **WHOLESALE Section 1 orders** each month \_\_\_\_\_



## STAR CONSULTANT YEARLONG CONSISTENCY CHALLENGE

Year-End Goal Wholesale Section 1: (Please check box.)

\$7,200  \$9,600  \$12,000  \$14,400

Sapphire Ruby Diamond Emerald

Achievement Category	2004-2005 Quarters				Year-End Total
	1	2	3	4	
Wholesale					
Star Earned					

Color in between each step as you reach toward the next star!



New Team Members\* / Orders

1	_____ / _____
2	_____ / _____
3	_____ / _____
4	_____ / _____
5	_____ / _____
6	_____ / _____

†A minimum of \$1800 in wholesale Section 1 orders is required to participate in the Quarterly Star Consultant Program and to earn contest credits.

\*A qualified new team member is one whose Independent Beauty Consultant Agreement and a minimum of \$600 in wholesale Section 1 orders are postmarked within the contest quarter.

Resources for Success

Wholesale Section 1 Orders