



HOW TO BE SUCCESSFUL IN MARY KAY!!!

SHARE THE PRODUCT

Perfect Start
Powerstart Plus

Full Circle Class

1. Sell Sets
2. Book Future Appts.
3. Share Career Facts

Magic Formula in Mary Kay

3+3+3

- 3 Class held a week
- \$300 in new retail sales/week
- 3 career talks/week

Pearls of Sharing

- 3 career sharing sessions = earrings
- 3 more career sessions = bracelet
- Have 1 new active/qualified team member = necklace!

SHARE THE OPPORTUNITY

Team Members	Your Status	Commission %
1	Sr. Consultant	4% Commission
3	Start Recruiter	4% Commission
5	Team Leader	9-13% Commission
8	Future Director/DIQ	9-13% Commission

16 classes away from DIQ

- 4 per class x 16 = 64 faces
- Interview 2/class = 32
- 1 in 4 will join Mary Kay = 8 New Team Members!

Fast is Easy! Slow is Hard...

Would you like to drive **FREE?**

