

This is NO Fairy Tale

ONCE UPON A TIME, an attractive ambitious woman went into a beautiful store with a reputation for excellent quality merchandise. She said to the owner, "Sir, I would like to work for you. I will work hard; in fact, I'll do a great job, but I ask the following:

1. For everything I sell, I want to keep 50% as my commission.
2. I will get others to sell for you too, and I want to be paid a commission on everything they do **FOREVER.**, say **4% to 13%**.
3. I want to work my own hours and have **no quotas**, so that sometimes I can work a lot, but sometimes I'll just take off a day or two or a week or two.
4. My family **must always come first**, regardless of other appointments.
5. When I do well, I want ample **recognition** and good bonuses, not meaningless little things, but things like diamonds.
6. I want to be able to **promote myself** to management entirely through my own efforts.
7. I would like a **company car**, which you pay for, maybe a brand new Pontiac View or G6 with air conditioning and all the goodies! I would also like you to pay 85% of the car insurance.

This is what I would like. Can you give me these things?" The store owner was in shock. Finally, he roared with condescending laughter, saying, "No, not one! And I daresay you'll not find such an opportunity anywhere."

But WE know where there IS such an opportunity, don't we?

Mary Kay's generosity to her sales force is absolutely unmatched! Recognize what a fabulous opportunity we have. **SUCCESS IS AT YOUR FINGERTIPS! GO FOR IT!** You have everything to gain and nothing to lose by trying. Training is only a phone call away. Make today the first day of the rest of your fabulous life, and make every moment count!