

Tax Refund INVESTMENT COMPARISONS

**Situation: Three different Consultants receive a \$1,000 Tax Refund—
Let's consider 3 different strategies: by FESSD Awesome Ann Shears**

Results (30 days)

Results 1 year

Consultants #1—Saving Sally Action

Sally put her \$1,000 into the bank paying her 3% interest.

\$2.50 interest earned
\$1002.50 balance

\$30.00 interest earned
\$1030 balance

Consultant #2 --Betty Bill Payer Action

Betty Pays \$1000 on her bills with tax refund
If the debt Betty paid off was a revolving acct
At 18% interest

\$1,000 less in debt

\$1,000 less in debt

\$15 in interest saved

\$180 in interest saved

Consultant #3-Business Savvy Sue Action

Sue Invested \$1000 tax refund into Mary Kay
Inventory receiving \$2000 in products

Sales of \$500/week gives
Sue \$2000 in cash.. Sue
takes \$1000 of her sales &
reinvests back into business
& the other \$1000 to
savings or pay off debt

Reinvesting each wk
Sue generates \$25K in
sales (\$12,500 profit)
in 1 year from a \$1000
TAX REFUND!!!!

Other Results:

- A. Chooses star consultant prizes
- B. Gets referrals from company
(Consistent Star Consultant)
- C. Possibly on-target for her car