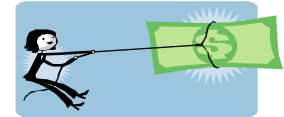


How Much Do You Want to Make?



Social Time (3-5 hours/week)	Average Sales	Profit
Class: 1/week	\$200.00	\$100.00
Reorders: Weekly	\$50.00	<u>\$25.00</u>
Weekly Profit		\$125.00
Monthly Profit		\$500.00

Spare Time (5-10 hours/week)	Average Sales	Profit
Facials: 2/week	\$200.00	\$100.00
Classes: 1/week	\$200.00	\$100.00
Reorders: Weekly	\$100.00	\$50.00
Team Building: 1/month	Bonus with 3	<u>\$50.00</u>
Weekly Profit (not including team building check)		\$300.00
Monthly Profit (4 weeks X \$300 + bonus)		\$1,250.00

Part-Time (10-20 hours/week)	Average Sales	Profit
Facials: 2/week	\$200.00	\$100.00
Classes: 2/week	\$400.00	\$200.00
Reorders: Weekly	\$200.00	\$100.00
Team Building: 2-3/month	9% of \$2000 + bonus	<u>\$280.00</u>
Weekly Profit (not including team building check)		\$400.00
Monthly Profit (4 weeks X \$400 + Team Building Check)		\$1,880.00

Full-Time/Team Manager (20-30 hours/week)	Average Sales	Profit
Facials: 2/week	\$200.00	\$100.00
Classes: 3/week	\$600.00	\$300.00
Reorders: Weekly	\$300.00	\$150.00
Team Building: 2-3/month	13% of \$4000 + bonus	<u>\$670.00</u>
Weekly Profit (not including team building check)		\$550.00
Monthly Profit (4 weeks X \$550 + Team Building Check)		\$2,870.00

Director (30-40 hours/week)	Average Sales	Profit
Personal Sales (monthly)	\$2,400.00	\$1,200.00
Personal Recruit's Production	13% of \$5000 + bonus	\$850.00
Unit Production	13% of \$12,000	\$1,560.00
Unit Volume Bonus	on \$12,000	\$1,100.00
Unit Recruiting Bonus		<u>\$500.00</u>
Monthly Profit		\$5,210.00
(plus driving a FREE Saturn Aura, Vue, or Cadillac!)		

Give yourself a raise whenever you choose!

