

The Ticket Game for Recruiting

Announce that you are going to play a game and someone is going to win a prize! You receive a ticket for asking or answering a career question.

1. Does anyone know how we make money in Mary Kay? (Classes, Facials, Selling on the Go, Recruiting, Directorship)
2. Can we win Prizes in Mary Kay? (yes)
3. What kind of prizes? (car) (Jewelry) (Trips) etc.
4. How many cars? (3) What kind of Cars? (Vibe, Grand Prix and Pink Cadillac)
5. What Color Cars? (Red, Silver, and Pearlized Pink)
6. How can we win the 1st car? (Share the opportunity with 5 people and you and your team have up to 4 months to reach \$18,000 in production and you personally grow the team to 12)
7. Is Mary Kay one of the best paid self-improvement courses you are paid to take? (yes)
8. Is Mary Kay a flexible Career? (yes)
9. There are 4 type of consultants can you name any of them? (hobby level, part-time, full-time and career)
10. Can you advance in Mary Kay? (yes)
11. Are their any tax benefits? Can you list some of them? (Car, home, telephone bill, Utility bill, travel, anything that you ask yourself am I buying this for my MK business)
12. Are their any retirement benefits? (yes)
13. Do we have any territories? (no)
14. There are more women in Mary Kay who earn \$50,000- \$100,000 + a year than any company in the world? (yes)
15. Mary Kay is the number 1 best selling skin care and color cosmetic? (yes)
16. Mary Kay is listed as one of the top 100 best companies to work for in America. (yes)
17. Mary Kay has a foundation that supports cancer research and abused women. (yes)
18. How much does it cost to join Mary Kay? (\$100 plus tax and shipping)

Now say...I am in a contest to get 15 people's opinion about the career this month, (to win your Gold Medal). For each one of you who would be willing to help me, I will give you 5 bonus tickets right now for taking one of my packets home, read through the information, listen to the 15 minute CD, and fill out the short questionnaire. Not only will you receive 5 bonus tickets, but your questionnaire will go into a drawing for a \$100.00 basket of Mary Kay and you do not have to be present to win. You will receive any one item in the product line at 50% off when I pick the packet up.

Who would like those 5 bonus tickets? Hand your packets out and ask when you can pick the packet back up. Book 10 and Hold 10, use this plan and you can Gold Medal with 5 recruits every month and you will be on your way to winning the Diamond Bee Pin or Diamond Bee Ring!